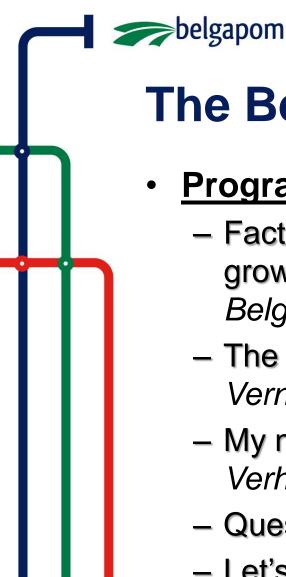




# The Belgian potato sector

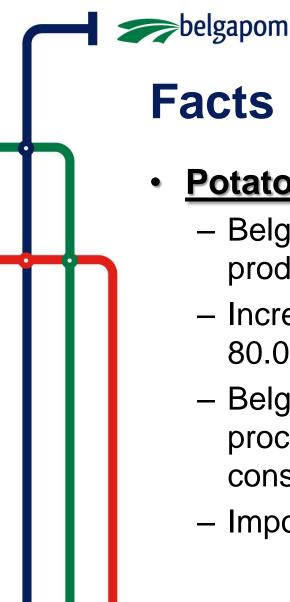
- Facts & figures – together for sustainable growth

- The potato in Belgium, the land of fries
- James Bint, with a license to fry



## The Belgian potato sector

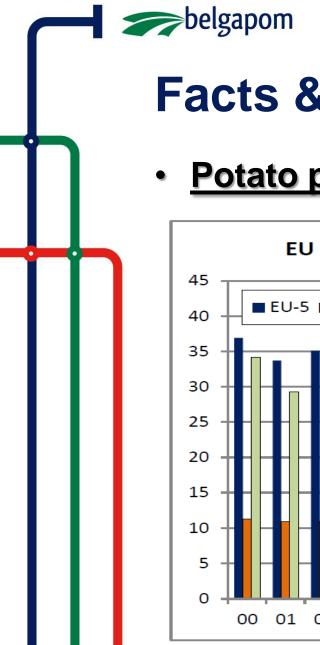
- **Program**:
  - Facts & figures Together for sustainable growth: Romain Cools, secretary general Belgapom
  - The potato in Belgium, the land of fries Jos Verniest, Canalazzo
  - My name is Bint, James Bint ... Joris Verhoeven, Ikon
  - Questions
  - Let's taste them !



## Facts & figures

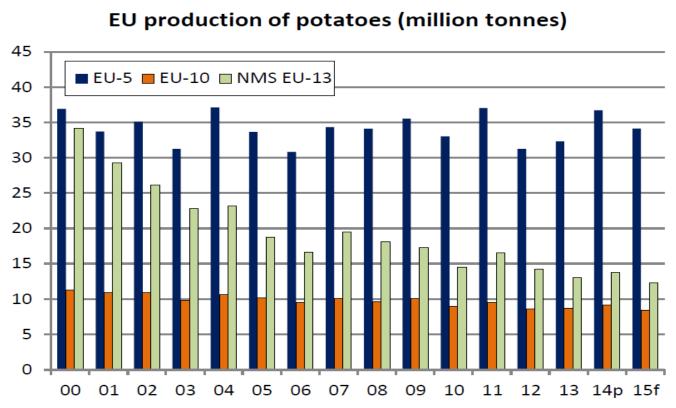
#### Potato production

- Belgium in the centre of the EU potato production zone (BE/FR/DU/NL/UK)
- Increase in planted area and yields (2014 : + 80.000 ha)
- Belgian potato sector dominated by a processing industry (decline in fresh consumption & exports)
- Importing potatoes from FR/NL/GE

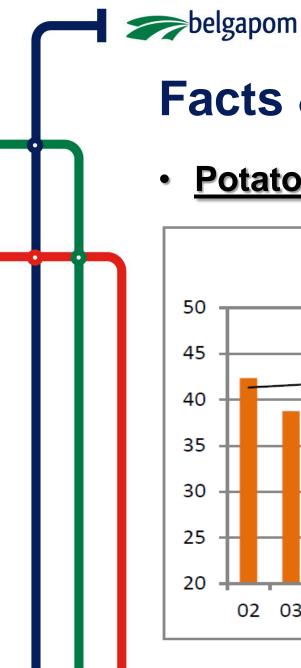


## **Facts & figures**

Potato production

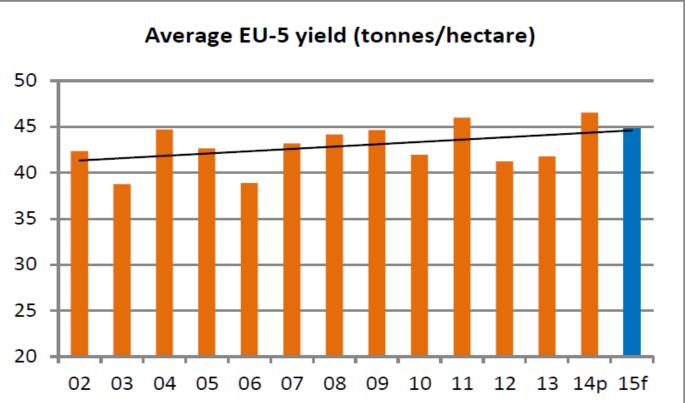


Source : world potato markets



## Facts & figures

Potato production



Source : world potato markets



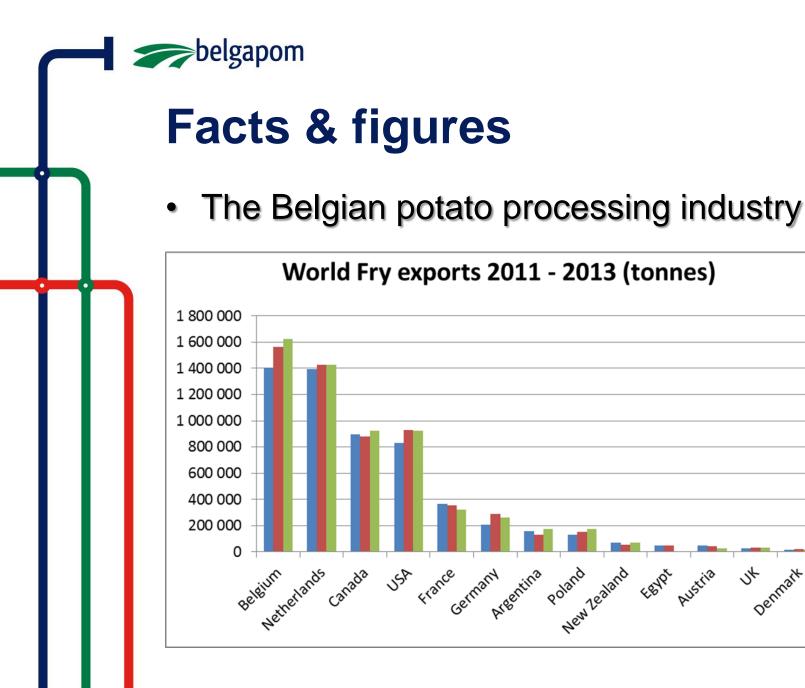












France Germany Argentina Poland Lealand FBYPt Austria

JSA

Ut penmart

China







- UN IYP 2008 potatoes to feed the world
- Increasing demand
- The peculiarity of the Belgian potato sector
- Opportunities
- Challenges

- Potatoes
- Trade & processing





#### <u>UN International year of the potato 2008</u>

- Potatoes to contribute to the Millennium goals : feeding the world – less land & water needed than cereals & rice
- Increase in the potato production in developping countries / decrease in the developped countries
- Investments in potatoes in China (world potato congress 2015 in Beijing) and India
- Economical growth : more choices, convenience & food service





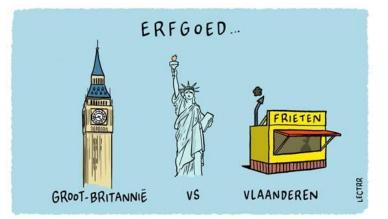
<u>The Belgian potato chain</u>

- Personal contacts : (family run businesses in primary production, trade & processing)
- The next generation arrives ...
- A potato chain approach



#### Opportunities : tradition







Challenges :

belgapom

OGETHER FOR SUSTAINABLE GROWTH

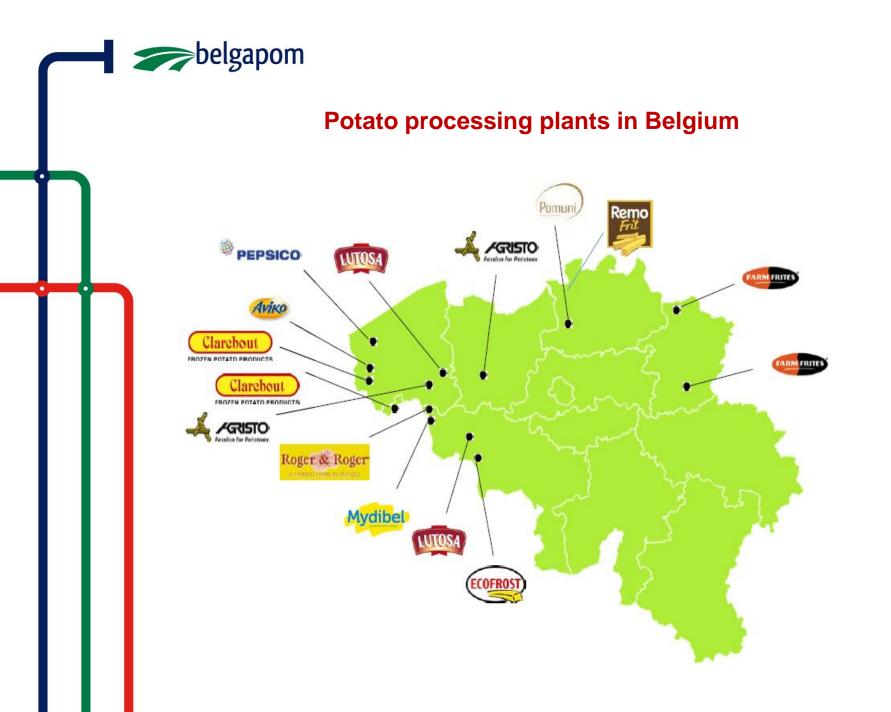
- Raw material : potatoes
  - Rotation with other arable crops
  - Diseases & pests
  - Increase production in a sustainable way (yields, less pesticides) : potato research projects Ipot, Reskia, Bintje plus
  - Research : 2014 EAPR congress in Brussels
  - Food & plant safety, sustainability and IPM : Vegaplan
  - Contract framework for contractual relationship with farmers (supply chain initiative)

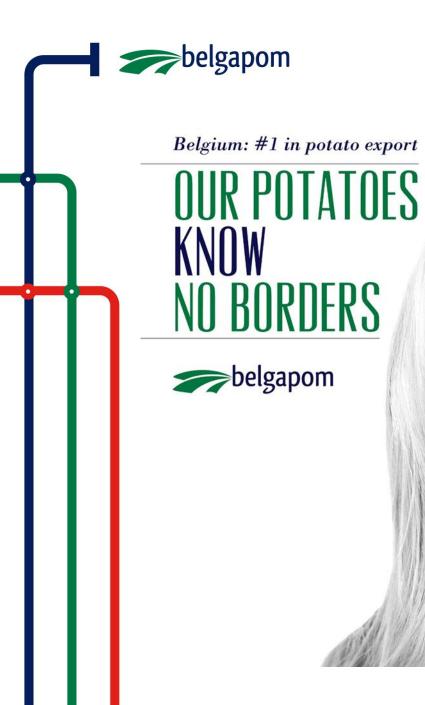


Challenges :

- Trade & processing industry :
  - Social relations :ORBA based function classification scheme & wage policy
  - SME's : personal contacts
  - Food safety guideline & sampling scheme (FAVV/AFSCA validated)
  - CSR : Since 2008 i.c.w. NGO Trias support of Conpapa (Chimborazo potato cooperative in Ecuador Andes) + company efforts











## The potato in Belgium, the land of fries

#### Jos Verniest (Canalazzo)



